

# Smart City Consortium Hong Kong Smart City Pavilion at China Hi-Tech Fair Project Report

# 1) Background details

**Project Name**: Hong Kong Smart City Pavilion at The 23<sup>rd</sup> China Hi-Tech Fair

Organiser : Smart City Consortium (SCC)

**Event date** : 27 – 29 December 2021 (Physical Exhibition)

27 – 31 December 2021 (Online)

Number of : 25 Hong Kong companies

exhibitors

**Venue**: Hall 9 at 9A31, Shenzhen World Exhibition & Convention Center in Baoan

**Size** : 247.5 sqm

Theme : IoT, information security and property technology
Collaborating : Hong Kong Information Technology Joint Council

**Organisations** Hong Kong Software Industry Association

Funded by: : Trade and Industrial Organisation Support Fund,

Trade and Industry Department

TSF 工商機構支援基金 Trade and Industrial Organisation Support Fund

# 2) Background of China Hi-Tech Fair 中國國際高新技術成果交易會:

The China Hi-Tech Fair in Shenzhen is co-hosted by Ministries and Commissions of the national government and Shenzhen Municipal People's Government. Before the Covid-19 pandemic, the 2019 event attracted over 3,300 exhibitors from more than 24 countries and regions, and 560,000 visitors. The Fair is the largest and the most influential scientific and technological fair in China and is renowned as "the No.1 Technology Show in China".

Due to the adverse pandemic situation last October, CHTF informed SCC on November 6 that the 2021 exhibition originally planned for 5 days on November 17-21 would be postponed to December 27-29 plus an online exhibition from December 27-31. The venue of the 2021 event was extended to Shenzhen World Exhibition & Convention Center in Baoan. SCC's Pavilion was allocated to Hall 9 at section 8 (see below). The Fair organiser reported that over 4,100 exhibitors and 150,000 visitors attended the 2021 event online and offline.

## 深圳国际会展中心 (宝安)



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CHTF integrates transaction of achievements, exhibition of products, high-level forum, merchant attraction of projects and cooperation & exchange and focuses on the advanced technologies and products in such fields as energy conservation, environment protection, new generation of information technologies, biology, manufacture of high-end equipment, new energies, new materials and new energy vehicles etc. After years of development, CHTF has become an important window for the opening outside in the China's high-tech sectors and has played a more important role in commercialization, industrialization and internationalization of high-tech achievements as well as promotion of economic and technological exchanges and cooperation between different countries and regions.

## 3) Purpose of SCC participation:

- Enrich the knowledge of Hong Kong ICT sectors on the collaboration opportunities amidst mainland cities' smart city development efforts
- Enhance HK's reputation in smart city technologies in the Mainland
- and thus enhance Hong Kong ICT sectors' chance to participate in infrastructure (smart city) development in mainland cities

## 4) Opening Ceremony on 27 December 2021 at 12:30 – 12:50 pm

 Officiated by senior representatives from HKSAR Government Shenzhen office, HKTDC Shenzhen office, Shenzhen e-Commerce Association, and SCC (香港特別行政區政府駐 深圳聯絡處主任鄧秀爛、香港貿易發展局深圳代表曾沂靖、深圳市電子商務協會執行 會長郝建強、智慧城市聯盟名譽財務長范家珩、智慧城市聯盟人工智能及雲端委員會 主席楊智添)

## 5) Project Effectiveness

To access the project effectiveness, all exhibitors (25 companies in total) and visitors (126 persons) were invited to participate in a survey in form of paper and online questionnaires.

- In terms of understanding the business environment in the mainland, among 25 exhibitors, 52% indicated that the participation helped them understand the business environment in the Mainland, and 48% indicated the project helped them greatly.
- In terms of boosting HK's innovation and technology development, 80% exhibitors believed the Pavilion helped promote HK's IT image, 76% believed it helped boost the industry competitiveness and attract mainland/foreign users' attention; while 68% agreed it helped build business network.
- In terms of attracting the attention of prospective investors, partners or buyers, 60% exhibitors received relevant business enquiries.
- In terms of willingness to participate in exhibition with similar theme again, some exhibitors considered the fair and Pavilion well organised, and all exhibitors in the SCC Pavilion indicated they would participate again.

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- Among the 126 visitors, 41% were from IoT industry background, 21% from information security, 12% property technology, and 26% from other sectors, including intellectual property, medical device, artificial intelligence, geographic information industry background, etc.
- In terms of the sectors (IoT, information security and property technology) visitors feel most interested, around 65% visitors indicated interest in IoT, followed by around 40% in information security, and around 30% in property technology.
- In terms of attractiveness of Pavilion design and overall arrangement, around 90% participants indicated that the design and overall arrangement of Pavilion were attractive enough to draw their attention to take a visit.
- In terms of the benefits visitors gained from visiting Hong Kong Smart City Pavilion, around 60% visitors expressed the Pavilion enhanced their understanding towards HK Smart City industries, 45% said their understanding towards HK's image was enhanced, 40% said they learnt new technologies, and 34% said the Pavilion helped provide chances to build business network in Hong Kong.
- In terms of understanding HK's market operation, over 90% visitors believed the participation help their operation research in HK.
- In terms of willingness to visit similar Pavilion again, 97% respondents indicated they would visit similar SCC Pavilion again.

#### **Exhibitors' feedback:**

Exhibitors generally expressed satisfaction on the organization of the pavilion and visitors turnout of the China Hi-Tech Fair.

#### 6) Achievement:

SCC's pavilion was awarded a prize from the show organizer, namely

"Excellent Pavilion"

#### 7) Other Promotional Tools:

- Event Booklet (<u>e-version</u>) to introduce
  - a) the performance of the three Hong Kong sectors
  - b) products/service from 25 Hong Kong exhibitors related to "IoT, information security and property technology"
- Promotion videos on Hong Kong's IoT, information security, and property technology developments (<u>YouTube</u> \ <u>Youku</u>)
- SCC Pavilion Webpages
- SCC Facebook page to announce the HK Smart City Pavilion on 23 December 2021

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### 8) Media interview

Media invitation was sent out on 24 December 2021 to Hong Kong and Mainland media. Below are some media coverages,

 28 December 2021, Takungpo 深港「黑科技」閃爍高交會 0.8 秒加載 10TB 數據(<u>link</u>)





3. 12 January 2022, Mingpao

第二十三屆中國國際高新技術成果交易會(link)





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# 9) Photos of media interview (for more photos, please visit Project Webpage)



Media Interview by HKTKWW 大公文匯報 to a HK Pavilion exhibitor (REC Green Technologies)



Media Interview by HKTKWW 大公文匯報 to Mr Vandia Yang, Chairman of AI & Cloud Committee, Smart City Consortium



Interviews by various media to Mr Sam Fan, Honorary Treasurer, Smart City Consortium

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